is bank hopping hurting your long-term wealth?

#### description

# what finance professionals should know before their next move

in today's fast-paced financial world, changing <u>banks</u> often feels like a <u>smart career move</u>. jumping from <u>ubs</u> to credit suisse (or now ubs again), then to <u>julius bär</u> or even a boutique-like pictet can seem like the best path to bigger <u>bonuses</u>, better titles, and faster promotions.

but is it growing your long-term wealth — or quietly eroding it with every move?

# what is bank hopping?

bank hopping means <u>switching employers</u> frequently within the finance industry. it's common in investment banking, private banking, and asset management. many professionals move every 2 to 3 years to chase:

- higher salaries
- larger bonuses
- better teams or platforms
- prestige (yes, some logos still matter)

at first glance, this looks like bright ambition. however, the financial picture is often more complex.

## the financial upside: yes, it's real

let's be clear. switching banks can bring real rewards.

- sign-on bonuses are often generous
- salary jumps are usually higher than internal promotions
- fast-tracked titles give you status and negotiation leverage

for example, moving from a mid-tier bank to julius bär or lombard odier could boost your base by 20 to 30 per cent. and some boutiques offer <u>performance-based incentives</u> that big banks can't match.

## the hidden costs you don't see at first

each move comes with silent costs that erode your overall financial picture.

page 1

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#### missed long-term bonuses

many private banks offer deferred compensation or long-term incentives. leave too early, and you lose them.

#### pension and insurance gaps

swiss pension contributions and corporate insurance are structured to reward long-term employees. gaps between jobs or switching too fast can create pension holes and reduce your second-pillar build-up.

#### wealth planning disruptions

frequent job changes mean shifting tax residency, cash flow planning headaches, and uncoordinated investment strategies. each move delays proper wealth consolidation.

#### client trust issues

clients may follow once — but not always twice- if you're in private banking or advisory. your reputation is on the line. trust, once lost, takes years to rebuild.

## career freedom vs financial discipline

you have the right to grow your career. but what if your job moves cost you chf 300,000 over 10 years without noticing?

bank hopping is a tactic. but building long-term wealth is a strategy.

the most successful professionals in swiss banking know when to move — and when to stay put.

### so, what's the smarter move?

- before switching, request a total compensation projection from your hr
- work with an independent wealth advisor to map out the financial impact of each move
- don't let short-term salary gains close your eyes to long-term wealth loss

your following job change should grow your net worth and career — not just your ego.

## is it time to join an independent wealth manager?

you're not alone if you're stuck in the short-term move cycle. many senior professionals in swiss banking eventually ask themselves, "what's next?"

for some, the answer is not another big bank — but independence. joining an independent wealth manager offers:

page 2

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- freedom from internal politics and product push
- genuine client-first advice without retrocessions
- more control over your time, strategy, and income

# final thought

in banking, moving is normal. but hopping <u>without strategy</u> is expensive. the next time an offer comes your way, ask yourself:

will this boost my wealth — or just my linkedin?

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